

THE DISTRIBUTION NETWORK OF SALES OF SPARE IN THE CZECH REPUBLIC 2012/11

SEGMENT OF PASSENGER CARS AND VANS



REPORT





MotoFocus is an analytic company focused on aftermarket analysis. This focus allow you to use these analysis and at the same time you can be one of the main participants of all the process of creation such a analysis.

$oldsymbol{\square}$ we regurarly wider our offer by using new innovative ways focused on our clients
☐ we individually care per concrete clients need
☐ we work aligned with proffesional etcic and the highest research standards
☐ we offer international analysis
☐ we beleive that our cooperation will be nice and succesfull expereince

MotoFocus - present day marketing solution

TEAM

MotoFocus.pl and MotoFocus.eu is team of creative specialists, full of enthusiasm and involved analytics with innovative approach of market researches.

Due to our knowledge from the field of marketing, sociology and psychology we can even the most difficult tasks present in understanable way.

PROJECTS

Project analyses are author project of MotoFocus. These researches and analysis are focused on product ranges, independent workhops and workshop concepts. These analysis comparing to the ad hoc analysis are covering all the market, their costs is lower and spectrum of information is much more wide.

ANALYSE AD HOC

MotoFocus offers individual analysis based on client demand. We guarantee cooperation in all stages of the analysis

Our servise does not end by suppliying the analysis, you can also expect external consultancy and solutions for your issues.



INTRODUCTION

Analysis presents the distribution of spare parts for passenger cars and commercial vehicles in the Czech Republic. The analysis provides information on the number of branches of distributors in various regions and districts, the number of service centers, people and cars on each branch.

SURVEY METHODOLOGY

The analysis was prepared based on the data from the survey of portal MotoFocus Czech and Statistical Office data. Number of distributors branches actual to 1.4.2012. Population according to census to 26.3.2011 and car parc to 31.12.2011.

ANALYSIS OBJECTIVE

The aim of this analysis is to show the distribution of spare parts to the Aftermarket in the Czech Republic. The information contained in this analysis will certainly benefit management companies, leading business and marketing departments in planning further development of distribution channels of spare parts.



Contain

1. Distributors

- 1.01 ACI Auto Components International, s.r.o.
- 1.02 AD Partner s.r.o.
- 1.03 APM Automotive s.r.o.
- 1.04 Auto Kelly a.s.
- 1.05 Auto Štangl a.s.
- 1.06 AUTOBENEX, spol. s r.o.
- 1.07 AUTOCORA OBCHODNÍ SPOL. s r.o.
- 1.08 AUTOPRIMA spol. s r.o.
- 1.09 ELIT CZ, spol. s r.o.
- 1.10 Genei spol. s r.o.
- 1.11 HART sp. z o.o., organizační složka
- 1.12 Inter Cars Česká republika s.r.o.
- 1.13 Náš servis Group s.r.o.
- 1.14 Partspoint k.s.
- 1.15 TROST AUTO SERVICE TECHNIK spol. s r.o.

2. Distribution network in the Czech Republic

- 2.1 Distributors and their branches by region
- 2.2 Distributors and their branches by the districts

3. Fleet in the Czech Republic

- 3.1 Fleet Size by region
- 3.2 Fleet Size and Population by region



Contain

4. Market distributors in the Czech Republic

- 4.1 Distribution and size of the fleet by region
- 4.2 Distribution and population by region
- 4.3 Distribution and population by districts
- 4.4 Distribution and number of service stations by region
- 4.5 Distributors and service centers according to the number of districts

5. Automotive services in the Czech Republic

- 5.1 Independent services in the Czech Republic by region
- 5.2 Independent services in the Czech Republic by the districts
- 5.3 Services and fleet size by region
- 5.4 Services and population by region
- 5.5 Services and districts according to population



List of Tables

- Table 1 Number of distributors and their branches by region
- Table 2 Number of distributor locations by region
- Table 3 Fleet of the Czech Republic by region
- Table 4 Fleet and population by region 2006 and 2010
- Table 5 Distribution and size of the fleet by region
- Table 6 Distribution and population by region
- Table 7 Number of inhabitants per branch according to one distributor districts
- Table 8 Distribution and number of service stations by region
- Table 9 Number of independent service centers in each region
- Table 10 Independent repair shops and fleet size by region
- Table 11 Independent services and population by region

List of maps

- Map 1 The number of distributor locations in each region
- Map 2 The number of distributor locations in the districts
- Map 3 Percentage of fleet in the Czech Republic by region
- Map 4 Number of cars per 1,000 inhabitants by region
- Map 5 The number of cars per one branch of a distribution by region
- Map 6 Number of inhabitants per one branch of a distribution by region
- Map 7 Number of inhabitants per branch according to one distributor districts
- Map 8 Number of service stations in respect of one branch of a distribution by region
- Map 9 Number of independent service stations per branch distributor by the districts
- Map 10 Number of independent service centers in each region
- Map 11 Number of independent service stations in the districts
- Map 12 The number of cars per one service by region
- Map 13 Number of independent service stations per 10,000 population by region
- Map 14 Number of independent service stations per 10,000 inhabitants by the districts

List of Graphs

Graph 1 - Number of inhabitans per car by Region



Supplement

Acquirer of this analysis commits not to sell it, copy it not even the parts. It is not allowed published the analysis for profit without written Motofocus permission. Exception is using the analysis for internal purpose during the trainings for clients and staff company (the source must be mentioned).



The distribution network of sales of spare parts in the Czech Republic